

# Gain scalability, cost optimisation, and expert support with Methods Microsoft CSP licensing

Microsoft Cloud Solution Provider (CSP) licensing provides flexible, cost-effective, subscription-based access to Microsoft services, that adapt to your business needs, managed through us as your trusted partner.

## Why Microsoft CSP licensing?

Microsoft is streamlining its licensing discounts within the Enterprise Agreement (EA) programme, effective **1st November 2025**.

This means:

**Organisations will no longer receive pricing benefits based on their user count.**

**Renewal support from Microsoft representatives will cease.**

**Organisations with fewer than 2,400 users will no longer be eligible for EA.**

Microsoft's CSP model gives organisations the flexibility to subscribe to cloud services on a pay-as-you-go basis, unlike traditional Enterprise Agreements, which lock businesses into three-year contracts.

# Key benefits of CSP

Organisations are adopting the CSP model because it aligns with both financial and strategic requirements. All licences are provided through a single partner and tailored to your requirements. Billing, licensing changes, and support are all arranged through one relationship, streamlining procurement and eliminating unnecessary complexity. The CSP model provides:

- **Flexibility:** Adjust user counts and services monthly, ideal for short-term projects, temporary or seasonal workloads, and long-term scaling.
- **Cost optimisation options:** Pay only for what you use, avoiding unnecessary spend.
- **Freedom from contract lock-in:** No need for three-year commitments, allowing the freedom to adapt as your organisation evolves.
- **Simplicity:** Unified licence management, one partner relationship, and one bill.
- **Expert partner support:** Gain additional value through technical advice, licence optimisation reviews, and ongoing guidance.

# Why Methods as Your CSP Partner

The right partner transforms CSP from a licensing model into a source of strategic value.

With Methods as your Microsoft CSP partner, organisations are supported every step of the way, from subscription management to strategic guidance.

**Breadth and reliability:** Dedicated team of experts providing thought leadership across all sectors, ensuring investment supports innovation, that is aligned with business transformation goals.

**Microsoft-accredited partner:** Solutions Partner Designations in Data & AI (Azure), Infrastructure (Azure), and Security.

**Trusted advisor approach:** Guidance tailored to your needs, maximising the return on your licensing investment.

**Proven expertise:** Decades of experience supporting organisations of all sizes with Microsoft cloud adoption.

[Talk to Methods today](#) about how CSP licensing can help your business unlock greater flexibility, simplify costs, and align your Microsoft investment with your future goals.